

DELIVERABLE D.T2.2.3 COMMUNICATION METHODS FOR LOCAL ENERGY PLANS AND CREATING AN ATMOSPHERE OF ACCEPTANCE



INTRODUCTION

Central European countries need support in the development of local and regional energy strategies and action plans since they are lagging in their implementation and thereby threatening regional competitiveness. Local authorities face many challenges in implementing the plans including lack of financing, being understaffed, and lacking local acceptance.

This undermines the pledge that signatories made to support the EU action in reducing GHG emissions by 40% until 2030.

ENES-CE is addressing this challenge and beyond through improving the adoption and quality of energy plans with a bottom up quadruple helix approach, where citizens play a pivotal role.

To effectively communicate the results of such plans and make them accepted within both local and wide community, a set of methods should be developed. This document represents a set of suggested communication practices, with focus on projects and initiatives within green energy and sustainable development; both the ones as part of ENES-CE initiative and ones globally. Communication and marketing are rapidly becoming recognized as core functions, or core competencies, in these fields.

The purpose of this communication tool can be summed up into the following:

Information flow: offer baseline for continuous and easy flow of information from top to bottom and vice versa.

Seamless coordination: coordination of all stakeholders and their efforts is the essence and can be attained only through effective communication.

Preparing people to accept change: proper and effective communication is an important tool that can bring overall change in the policies, procedures and adjustments and make the people accept and respond to them positively.

The purpose of this document is also to share best practices that City of Pfaffenhofen (also partners of the ENES-CE project) is using in promoting their initiatives, as well as overall global communication best practices, and offer a baseline for communication strategies for interested parties.

The document comprises of four main sections:

- TARGET AUDIENCE
- COMMUNICATION TOOLBOX
- RECOMMENDED TOOLS
- BEST PRACTICES EXAMPLE: PFAFFENHOFEN AN DER ILM

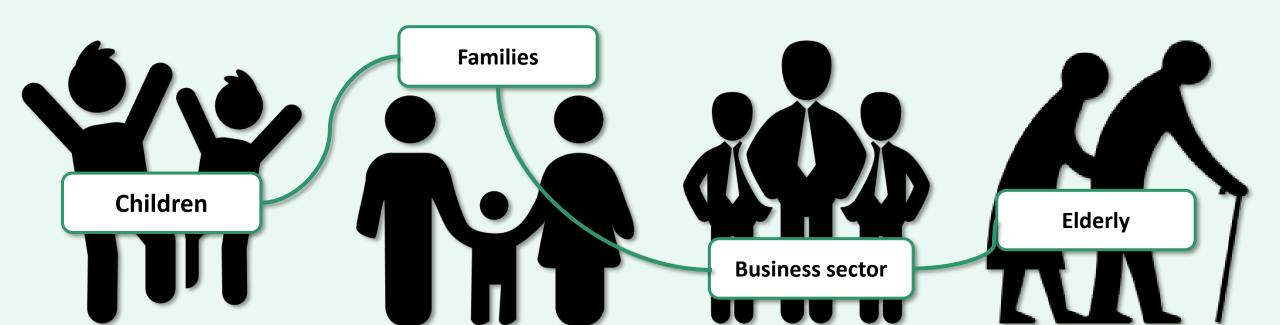


In each community we can identify 4 key groups that need to be informed about local energy plans and initiatives. We call them stakeholders.

THE TERM "STAKEHOLDER" DEFINES A GROUP OF PARTIES INTERESTED IN THE ACTIVITY.

STAKEHOLDERS CAN, DIRECTLY OR INDIRECTLY, INFLUENCE RESULTS OF PROJECTS.

MAPPING THE STAKEHOLDERS MEANS, QUITE GENERALLY, IDENTIFYING THE DIFFERENT PARTIES THAT ARE INVOLVED AND/OR SHOULD BE INVOLVED IN THE ENTIRE DEVELOPMENT AND REQUALIFICATION OF THE LOCAL ENERGY SYSTEM.





CHILDREN are the most neglected and vulnerable stakeholders. According to the World Health Organization (WHO), only 10% of the world's population is less than five-years-old, and they will bear 90% of the economic and health burden of climate Change are the most neglected and vulnerable stakeholders in climate change



A FAMILY is a community within the community. All good as well as bad habits are starting within the family environment. As a main column of the society, families must be part of any local decision-making process that promotes sustainability and awareness.

European Union's Seventh Framework Programme- Families and Societies



THE BUSINESS SECTOR has an important role too. By now we can assume how climate change will alter the planet, and two things are certain: Its complex environmental impact will directly affect business and vice versa.

Harvard Business Review - Climate Business / Business climate



ELDERLY PEOPLE are known to be more vulnerable than the general population. Also, growing numbers of seniors are using more energy because buildings, and residential buildings, are the world's largest energy consumers.

Science Direct - $\underline{\text{Age matters: Ageing and household energy demand in the United States}}$













WE NEED TO CREATE A...



THEY WILL CREATE SYSTEM OF...



Interreg E

Informing, training, and educating stakeholders are three important actions that need to be focused on in order to reinforce participation and involvement and to create a culture that accepts energy sustainability on the local level.

THUS, COMMUNICATION TOOLS SHOULD BE ABLE TO...

MOBILIZE MANY
PARTICIPANTS IN THE
CONSTRUCTION OF A VISION
FOR THE FUTURE

PROMOTE THE
PARTICIPATION OF ACTIVE
PARTIES

INFORM THE COMMUNITY

FOSTER THE
INVOLVEMENT OF
POTENTIAL PUBLIC
PARTIES

ENABLE A SOCIAL CONTRACT IN ORDER TO CO-DESIGN AND CO-PARTICIPATE IN CREATING LOW CARBON ECONOMY

INVOLVE ALL PARTIES
WHO CAN REFLECT ALL
INTERESTS AND POINTS
OF VIEW















Along with stakeholder mapping, a table of communication tools is useful. These are tools that could be ideal in helping or encouraging interaction and relations among stakeholders* (1)

ACTIVITY	ADVANTAGES	DISADVANTAGES	COMMENT
WORKSHOP, CONFERENCES, SEMINARS, FOCUS GROUPS	 ENCOURAGE "GRASS ROOTS" TO EXPRESS VIEWS PEOPLE FEEL VIEWS ARE VALUED CAN BE VERY CREATIVE AND FLEXIBLE TARGETED DEBATE, POSSIBLY LESS CONFRONTATIONAL, INVOLVES INTERESTED AND WELL-INFORMED STAKEHOLDERS HELPS START A COMMON OUTLOOK 	 MAY AROUSE EXPECTATIONS THAT CAN'T BE MET NEEDS CAREFUL MANAGEMENT, CONTINUITY AND FOLLOW-UP DEPENDS ON QUALITY OF FACILITATION DOESN'T NECESSARILY REPRESENT A BALANCED POINT OF VIEW 	 RESULTS DEPEND STRONGLY ON PARTICIPANTS. USEFUL IN A RANGE OF CONTEXT, E.G. SMALLER COMMUNITY SESSION, TO BREAKUP LARGER MEETINGS, SOMETIMES KNOWN AS SCENARIO WORKSHOPS NOT RECOMMENDED DURING HEALTH HAZARD SITUATIONS
NEWSLETTERS, TECHNICAL PAPERS, ETC.	 SETS SCENE FOR DIALOGUE OPPORTUNITY FOR ALL CONTRIBUTES TO INCREASE THE IMAGE OF THE PROJECT CAN BE COORDINATED WITH WEBSITE 	 OPEN-ENDED COMMITMENT CAN SUFFER FROM "FATIGUE" IF PROCESS EXTENDED MAY USE TOO MUCH PROFESSIONAL TERMINOLOGY 	A USEFUL TOOL OF COMMUNICATION, BUT MUST BE ATTRACTIVE, RELEVANT, ACCESSIBLE AND CLEAR
EXHIBITIONS AND INFO-DAYS	 CAN BE SEEN BY WHOLE COMMUNITY OPPORTUNITY TO PRESENT CONTEXTS AND ISSUES TO A LARGE NUMBER OF PEOPLE IN A VERY EASY WAY USEFUL FOR DISTRIBUTING NEWSLETTERS, LEAFLETS, QUESTIONNAIRES, EDUCATIONAL MATERIALS STAFF CAN DIRECTLY ANSWER QUESTIONS AND ATTRACT INTEREST 	MAY BE POORLY ATTENDED NOT ALL VENUES EQUALLY ATTRACTIVE RUNS RISK OF DULLNESS	A USEFUL RESOURCE WHEN COMBINED WITH A COMPREHENSIVE COMMUNICATION PROGRAM NOT RECOMMENDED DURING HEALTH HAZARD SITUATIONS
INFO POINTS AND URBAN CENTERS	 PERMANENT COMMUNICATION INSTRUMENT IN THE LOCAL TERRITORY ENHANCES NOT ONLY THE TRANSFER OF INFORMATION BUT ALSO THE RAPPORT BETWEEN THE PUBLIC ADMINISTRATION AND THE COMMUNITY 	 COSTLY TO DEVELOP, BOTH IN TERMS OF TIME OF RESOURCES NOT VERY FLEXIBLE REQUIRES MANAGEMENT AND COORDINATION 	THESE ARE ACTUAL OFFICES THAT HAVE ORGANIZATIONAL DUTIES WITH REGARDS TO THE PLANNING PROCESS, AS WELL AS COMMUNICATIONS DUTIES. ALSO RESPONSIBLE FOR STAKEHOLDER INVOLVEMENT. THEY MUST ALSO LEND AN EAR AND BE ABLE TO NEGOTIATE NOT RECOMMENDED DURING HEALTH HAZARD SITUATIONS

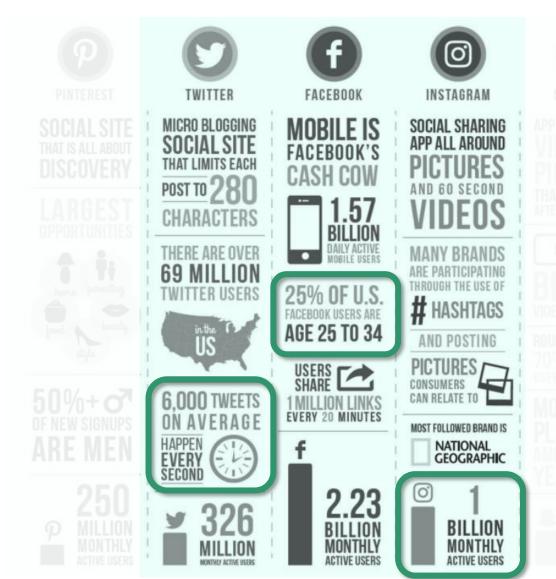
^{*} Methodological guidelines for the development of Sustainable Energy Communities and Systems in urban decentralized areas of the Mediterranean Region

Along with stakeholder mapping, a table of communication tools is useful. These are tools that could be ideal in helping or encouraging interaction and relations among stakeholders* (2)

ACTIVITY	ADVANTAGES	DISADVANTAGES	COMMENT
PRESS OFFICE ACTIVITIES AND LOCAL MEDIA RELATIONS	 LARGE POTENTIAL AUDIENCE RELATIVELY CHEAP GOOD FOR PUBLIC RELATIONS RAISES AWARENESS 	 UNCERTAINTY OVER HOW MEDIA WILL USE MATERIAL MAY NOT USE IT AT ALL, GET STORY WRONG, OR STRESS CONFLICTS 	GOOD PR SKILLS REQUIRED, STILL RESULTS MAY BE DISAPPOINTING
FLYERS, LEAFLETS	 USEFUL TO IDENTIFY KEY ISSUES EASY TO PRODUCE USEFUL PUBLIC RELATION WIDE COVERAGE 	 REQUIRE TIME AND MONEY TO PRODUCE MAY OVER-SIMPLIFY 	PROBABLY WORK BEST WITH TARGETED GROUPS ON SPECIFIC ISSUES, OTHERWISE TOO EXPENSIVE, STAKEHOLDERS LIKELY TO WANT FULL DOCUMENTS
GADGETS (T- SHIRTS, MAGNETS, PENS, ETC.)	 HAVE ATTRACTION POTENTIAL; CAPTURE PEOPLE'S ATTENTION EASILY EASY TO DISTRIBUTE AND EFFECTIVE IN SENDING OUT A MESSAGE USUALLY THEY ARE USED AND REUSED (T-SHIRTS, FOR EXAMPLE) 	 DO NOT DEAL DEEPLY WITH THE PROBLEM, THEY MERELY RAISE AWARENESS CAN BE EXPENSIVE AND IMPERSONAL 	POWERFUL INSTRUMENT TO TRANSFER BRIEF MESSAGES. USUALLY USED WITH THE OBJECTIVE OF EDUCATING AND INCREASING COMMUNITY AWARENESS ABOUT A PREDETERMINED ISSUE
WEBSITE AND INTERNET TOOLS FOR NETWORKING	 LARGE POTENTIAL AUDIENCE RAISES AWARENESS AND PROVIDERS OPEN ACCESS TO DATA POSITIVE IMAGE POSSIBILITY OF USING SOCIAL NETWORKS OR TO FORM THEMATIC GROUPS 	 INTIMIDATING MEDIUM FOR SOME SECTORS OF POPULATION (ELDERLY) NEEDS CONSTANT UPDATING TO REMAIN RELEVANT CAN BE EXPENSIVE AND IMPERSONAL 	WEB PRESENCE MUST BE USER-FRIENDLY AND OFFER EASY ACQUISITION OF INFORMATION AND CONTENT.

^{*} Methodological guidelines for the development of Sustainable Energy Communities and Systems in urban decentralized areas of the Mediterranean Region

DUE TO CURRENT EPIDEMIOLOGICAL SITUATION, A COMMUNICATION TOOLBOX SHOULD MAINLY RELY ON POPULAR AND WIDELY ACCEPTED DIGITAL PLATFORMS AND SOCIAL MEDIA.



LINKEDIN 70%+ USERS ARE OUTSIDE



DIGITAL COMMUNICATION

There are currently 4 billion social media users worldwide. This means that almost a half of the world's population is using some form of social media to communicate.

Medium 2019.



With digital tools we could do meaningful outreach to majority of the local citizens!

FACEBOOK FOR FAMILIES AND BUSINESSES COMMUNITY

TARGET GROUPS



ADVANTAGES

- MOST POPULAR PLATFORM
- WIDE OUTREACH
- RELATIVELY WELL ACCEPTED ACROSS MANY GENERATIONS DUE TO ITS LONG-TERM EXISTENCE ON MARKET
- GOOD USER EXPERIENCE

RECOMMENDED FREQUENCY

2-3X BETWEEN
1PM AND 4PM
WEEK MONDAY THROUGH FRIDAY

RECOMMENDATIONS FOR A SUCCESSFUL POST

- USE COMPELLING YET CONCISE LANGUAGE, BUT AVOID "CLICK-BAIT" PHRASING
- MAKE POSTS THAT INCLUDE "SHARE YOUR IDEAS," OR "TELL US WHAT YOU THINK"
- 3 INCLUDE PHOTOS, VIDEOS AND CALL TO ACTIONS IN POSTS FOR BETTER ENGAGEMENT
- PIN POSTS TO YOUR PROFILE PAGE TO EXTEND THE VISIBILITY OF THE POSTS
- REPURPOSE POPULAR POSTS TO RE-REACH TARGETED GROUP OF STAKEHOLDERS
- BOOST POST BY AN PAID AD AND REACH OUT TO A BIGGER AUDIENCE



4. studenoga u 05:06 · ♠

FREE ENERGY
EFFICIENCY ADVICE

Research on energy efficiency in 5

ר'ת Sviđa mi se

The Energy Efficiency Survey of Slovenia - REUS is the only independent continuous survey in Slovenia that enables the acquisition of statistically relevant data in the field of energy use. The REUS survey is being conducted since 2009 by aompany Informa Echo and an interdisciplinary team of experts.

The research showed that 82% of households in Slovenia are thinking about the efficient use of the energy. 61% of households in Slovenia changed their windows to more efficient ones in 2019, the main source of energy for heating is firewood for 32% of households and only 9% archising heat pump.

You can read more in Slovenian language at the follow

CALL TO ACTION

⇔ Podijeli



Comment

INSTAGRAM FOR TEENAGERS AND YOUNGER FAMILIES

TARGET GROUPS



ADVANTAGES

- MORE BUSINESSES & CONSUMERS ARE JOINING EVERY DAY
- EASY TO TARGET (AND RE TARGET) YOUR AUDIENCE
- ENGAGE WITH STAKEHOLDERS WHERE THEY SPEND THEIR TIME

RECOMMENDED CADENCE

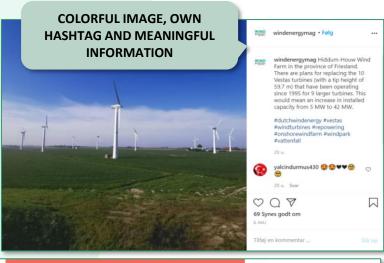
2X WEEK PETWEEN

9PM AND 11PM

MONDAY THROUGH FRIDAY

RECOMMENDATIONS FOR A SUCCESSFUL POST

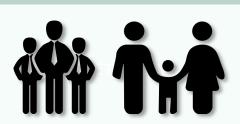
- 1 USE COLORFUL AND VERSATILE IMAGES FOR YOUR POSTS.
- CREATE (RELEVANT) OWN HASHTAG AND ADD HASHTAGS TO YOUR CONTENT
- FIGURE OUT YOUR MOST POPULAR POSTS & UPLOAD SIMILAR CONTENT
- 4 EXPLORE CONTENT GENERATED BY YOUR STAKEHOLDERS AND ADJUST ACCORDINGLY
- USE INSTAGRAM STROIES AND SHARE PROGRESS ON PROJECTS
- USE INFLUENCERS TO SHARE YOUR STORIES AND GOALS ON THEIR PROFILES





TWITTER FOR BUSINESS COMMUNITY AND YOUNGER FAMILIES

TARGET GROUPS



ADVANTAGES

- ALLOWS DIRECT TWO-WAY COMMUNICATION WITH STAKEHOLDERS
- CAN BE A USEFUL RESOURCE FOR GATHERING FEEDBACK

RECOMMENDED CADENCE

2X

BETWEEN

12PM AND 3PM

MONDAY THROUGH FRIDAY

RECOMMENDATIONS FOR A SUCCESSFUL POST

- THERE IS A RESTRICTION OF 280 WORDS SO MAKE SURE EVERY WORD COUNTS
- 2 MAKE PERSONALIZED MESSAGES WITH A FRIENDLY UNDERTONE
- 3 INCLUDE IMAGES, VIDEOS & LINKS. USE HASHTAGS TO INCREASE EXPOSURE
- TWEETS ARE VISIBLE FOR 18 MINUTES ON AVERAGE SO BE REALISTIC ABOUT CONTENT
- FOR PROLONGED EXPOSURE TO A POST PIN IT TO THE PROFILE SO THAT IT ALWAYS STAYS ON THE TOP
- RETWEET, REPLY TO PEOPLE WHO RESPOND & ADD QUESTIONS







LINKEDIN TO INTERACT WITH BUSINESS COMMUNITY AND INDIVIDUALS





ADVANTAGES

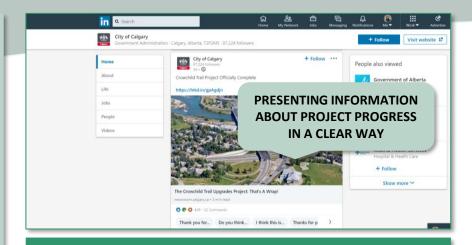
- BUILDING CONNECTIONS WITH YOUR BUSINESS SECTOR STAKEHOLDERS AND TO STAY IN TOUCH WITH THEM
- GIVES YOU CREDIBILITY WITHIN
 BUSINESS COMMUNITY BECAUSE YOU
 "UNDERSTAND THEIR LANGUAGE"

RECOMMENDED CADENCE

1-2X BETWEEN
10AM AND 11AM
WEEK MONDAY THROUGH FRIDAY

RECOMMENDATIONS FOR A SUCCESSFUL POST

- JOIN GROUPS & INTERACT WITH OTHER MEMBERS BY SHARING YOUR CONTENT
- 2 INCREASE THE VISIBILITY OF YOUR POST BY ADDING CONTENT (IMAGES, ARTICLES) TO YOUR PROFILE
- PRESENT INFORMATION IN A CLEAR MANNER WITH LINKS TO USEFUL ARTICLES
- ASK QUESTIONS TO LOCAL BUSINESSES OF INTEREST IN ORDER TO INTERACT
- 5 KEEPING A PLEASANT DEMEANOR IS A MUST
- ADD AT LEAST 2-5 RELEVANT HASHTAGS FOR BETTER OUTREACH



REACTIONS TO POST



PROMOTIONAL VIDEO FOR (LOCAL) TV AND SOCIAL MEDIA CHANNELS

TARGET GROUPS



ADVANTAGES

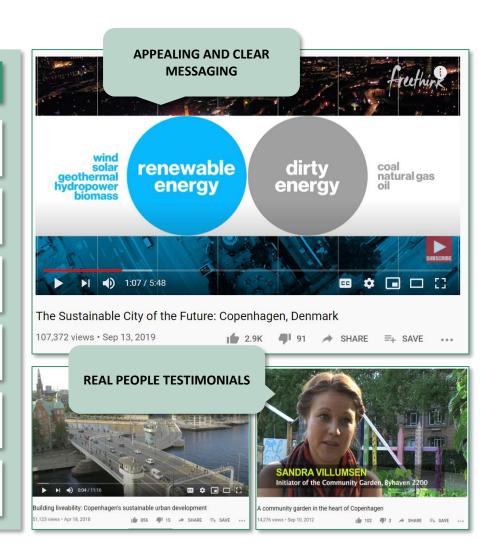
- VIDEOS BULD TRUST AND CREDIBILITY
- VIDEO ENCOURAGES SOCIAL SHARES
- THEY BOOST CONVERSION RATES AND THEY SHOULD BE SEEN AS A GREAT INVESTMENT

RECOMMENDED CADENCE

2X YEAR
TO COMMUNICATE PROJECT RESULTS

RECOMMENDATIONS FOR MAKING A SUCCESSFUL VIDEO MAKE SURE YOUR VIDEO IS VISUALLY

- APPEALING
- DO NOT FORGET CALL TO ACTION IN THE END OF THE VIDEO
- TEST YOUR FIRST VERSION OF VIDEO WITH YOUR COLLEAGUES/FAMILY/FRIENDS
- EMBED YOUR VIDEO TO YOUR WEBSITE, SOCIAL MEDIA AND ANY OTHER CHANNEL
- 5 SPEND TIME ON YOUR SCRIPT AND MAKE IT MEANINGFUL
- THINK ABOUT LONG TERM MESSAGES YOU WANT TO SEND TO YOUR STAKEHOLDERS



PROMOTIONAL VIDEO - BEST PRACTICE EXAMPLE



ENERGY@SCHOOL wins REGIOSTARS award for youth empowerment







MORE INFORMATION: http://www.central2020.eu/Content.Node/ENERGYATSCHOOL.html https://www.youtube.com/watch?v=SIk-EBEEz_c

WHATSAPP OR VIBER FOR COMMUNITY COMMUNICATION

TARGET GROUPS



ADVANTAGES

- IT IS FREE OF CHARGE TO SET UP A GROUP
- WIDE OUTREACH &REAL TIME INFORMATION
- FAST FEEDBACK FROM INTEREST GROUPS

RECOMMENDED CADENCE

AS NEEDED

TO COMMUNICATE PROJECT PROGRESS OR RESULTS

RECOMMENDATIONS FOR SUCCESSFUL GROUP MANAGEMENT

- ALWAYS KEEP TO THE PURPOSE OF THE GROUP. DON'T SHARE IRRELEVANT MESSAGES ABOUT OTHER TOPICS.
- CREATE GROUP WITH RECOGNIZABLE NAME AND PROFILE PHOTO
- DON'T BE OFFENDED IF OTHERS LEAVE.

 NOT EVERYONE WANTS THE SAME

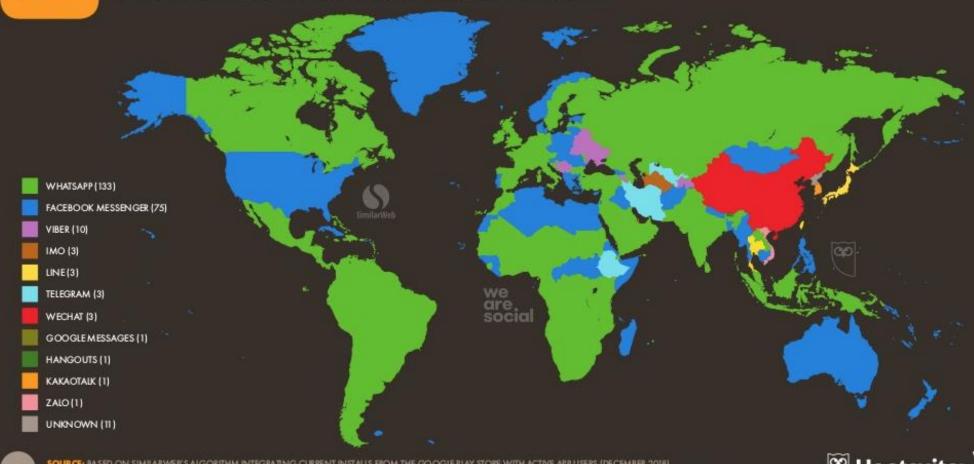
 INFORMATION
- POST YOUR MESSAGE IN ONE SINGLE CHUNK OF TEXT, DON'T POST EVERY WORD OR SENTENCE IN A NEW MESSAGE
- DO NOT HAVE ONE-ON-ONE CONVERSATIONS IN THE GROUP
- 6 ALWAYS ASK SOMEONE IF YOU MAY ADD THEM BEFORE YOU ADD THEM

ALWAYS COLLECT CONSENT PRIOR TO SENDING A **GROUP INVITATION** WhatsApp Group Link **USE VIBER VS. WHATSAPP BASED ON PREFERENCES OF COMMUNITY** Viber

JAN 2019

TOP SOCIAL MESSENGERS AROUND THE WORLD

THE MOST POPULAR MESSENGER APP BY COUNTRY / TERRITORY IN DECEMBER 2018



Hootsuite are social

STANDARD RADIO COMMUNICATION

TARGET GROUPS



ADVANTAGES

- RADIO IS A MUCH MORE PORTABLE MEDIUM THAN TELEVISION AND ALLOWS THE LISTENER TO CARRY ON LISTENING WHILE ON THE MOVE
- ACESSIBLE TO ALL AGE GROUPS NO MATTER THE TECH SAVVINESS

RECOMMENDED CADENCE

AS NEEDED

TO COMMUNICATE PROJECT PROGRESS OR RESULTS

RECOMMENDATIONS FOR A SUCCESSFUL RADIO POST

- 1 IDENTIFY YOURSELF AND THE RECIPIENT OF YOUR MESSAGE
- 2 USE SHORT, CLEAR AND CONCISE MESSAGES
- 3 AVOID LONG AND COMPLICATED SENTENCES
- YOUR VOICE SHOULD BE CLEAR. SPEAK A LITTLE SLOWER THAN NORMAL
- DO NOT USE ABBREVIATIONS OR SLANG UNLESS THEY ARE WELL UNDERSTOOD BY YOUR GROUP
- DECIDE WHAT YOU ARE GOING TO SAY AND TO WHOM IT IS MEANT FOR

PARTNER WITH LOCAL RADIO STATIONS WITH WIDE OUTREACH AND CREDIBILITY





STANDARD (LOCAL) TV COMMUNICATION

TARGET GROUPS



ADVANTAGES

- TELEVISION GRABS ATTENTION AS IT'S BOTH VISUAL AND AUDIO MEDIUM
- REACHES LOCAL STAKEHOLDERS
- LOCAL STAKEHOLDERS TEND TO EMPATHISE WITH FAMILIAR FACES REPORTING ABOUT PROJECT PROGRESS

RECOMMENDED CADENCE

AS NEEDED

IN PEAK HOURS WITH DAILY NEWS (8PM)

RECOMMENDATIONS FOR A SUCCESSFUL TV POST

- 1 CONTACT TELEVISION STATION/S AND OFFER TO PROVIDE A LOCAL PERSPECTIVE ON YOUR PROJECT
- 2 INFORMATION GIVEN TO THE AUDIENCE MUST BE ON A HIGH LEVEL BUT ENTERTAINING ENOUGH
- ONLY COMMUNICATE VALUES THAT ARE IMPORTANT TO STAKEHOLDERS
- MAKE SURE YOUR CONTENT EVOKES FEELINGS AND OFFERS EDUCATION
- USE VERY CLEAR, CONCISE "LANGUAGE" THAT YOUR STAKEHOLDERS "UNDERSTAND"
- THINK OF CALL TO ACTION YOU WANT TO PRESENT





NEW TRENDS IN DIGITAL COMMUNICATION - TIK TOK

TARGET GROUPS



ADVANTAGES

- HUGE DATABASE OF STAKEHOLDERS IN **GORUP "CHILDREN"**
- GREAT USER ENGAGEMENT FOR STAKEHOLDERS THAT ARE HARD TO **ENGAGE**

RECOMMENDED CADENCE

WEEK

BETWEEN 6AM AND 10AM **MONDAY THROUGH FRIDAY**

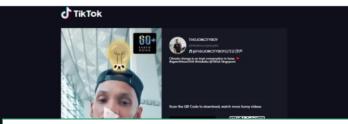
RECOMMENDATIONS FOR SUCCESSFUL POST

- BE AUTHENTIC AND USE BASIC PHONE CAMERA TO CREATE CONTENT
- CONTEN YOU CREATE SHOULD INVOLVE PETS OR CHILDREN
- THIS IS PLACE FOR REAL ENTERTAINMENT. HUMOR AND FUN SO MAKE YOUR PROJECT **COMMUNICATION ALIKE**
- IT IS IMPORTANT TO ADD MUSIC AND **EFFECTS**
- ADD DESCRIPTION FOR YOUR VIDEOS AND **USE HASHTAGS**
- THINK OF USING INFLUENCERS TO BOOST YOUR VISIBILITY

Tik Tok Partners With Earth Hour To Boost **Environmental Awareness**

29 March, 2019 8:33am GMT+8 / MYT

Earth Hour Tiktok TikTok



The platform previously known as Musically has become one of the most successful apps in the world. TikTok has over 500 million active users worldwide and was one of the most downloaded apps in 2019 on both iOS and Android

NOTE: THIS IS RELATIVELY NEW AND UNDERUSED PLATFORM WITH HUGE POTENTIAL TO REACH CHILDREN.

DUE TO BIG CONSUMPTION AND ENGAGEMENT AMONG CHILDREN IT IS HIGHLY RECOMMENDED TO TRY THIS TOOL.

NON-DIGITAL COMMUNICATION

Non digital tools such as brochures, posters and flyers can be a remarkably effective way of getting your message out to the public, especially elderly people. Whether you want to generate support for a community project or raise awareness about something, brochures, posters and flyers help you communicate with stakeholders.

Posters and flyers can be displayed almost anywhere!



PRINTED MATERIALS: BROCHURES AND FLYERS TO REACH ELDERLY PEOPLE AND CHILDREN

TARGET GROUPS



ADVANTAGES

- A GOOD BROCHURE OR POSTER CAN HAVE STRONG IMPACT FOR YEARS BY USING A COHERENT THEME
- FLYERS CAN EASILY BE MAILED TO ALMOST ANYONE
- FLYERS ARE CHEAP

RECOMMENDED CADENCE



SEASONALLY,
PREFERABLY DURING
THE SUMMERTIME WHEN
PEOPLE SPEND MORE
TIME OUTSIDE

RECOMMENDATIONS FOR PLACEMENTS

- BUSES OR OTHER PUBLIC TRANSIT
- 2 EXAMINATION AND WAITING ROOMS AT DENTAL AND MEDICAL CLINICS
- COMMUNITY SERVICE ORGANIZATION OFFICES
- 4 COMMUNITY BULLETIN BOARDS IN MARKETS AND LAUNDROMATS
- 5 ANY PLACE WHERE PEOPLE WILL BE STANDING IN LINE
- 6 SCHOOL CLASSROOMS (PARTICULARLY WHEN YOU'RE TARGETING YOUNGER CHILDREN)



Thursday, December 7, 2017 | 4:30 to 6:30 p.m.

State College Borough Building Join us in celebrating our biannua projects supporting sustainabil

> Student teams will share research a projects in this poster session. L community initiatives, network, and

PROJECTS IN:

Water Quality Monitoring
Watershed Atlas Story Maps
Resiliency Planning
Workforce Recruitment Strategies
Nature Rx & Human Health



PennState

student **farm**

sustainability.psu

This publication is available in alternative media on request. Penn State is an equal providing employment opportunities to all qualified applicants without regard to ra national origin, disability or protected veteran status. U.Ed. St-17-14.



LOCAL CLIMATE MAGAZINE OR LOCAL CLIMATE NEWSPAPERS

TARGET GROUPS



ADVANTAGES

- CAN BE DELIVERED HOME, TO SHOPS OR EVEN HOTELS
- CAN COVER NICHE TOPICS REGULARLY
- CAN OFFER HIGH RESOLUTION PRINTING THAT CAN STILL BE COMPETITIVE WITH DIGITAL MATERIALS

RECOMMENDED CADENCE

4-6X

QUARTERLY OR EVERY 2 MONTHS SO PEOPLE CAN STAY IN THE LOOP WITH THE INFORMATION

RECOMMENDATIONS FOR SUCCESS

- SHOULD BE SET ON FOCUS POINTS LICE DOCTOR'S OFFICE, TRAIN STATION OR SUPERMARKETS, EVEN HOTELS
- DO LOOK FOR LOCAL ANGLES ON NATIONAL STORIES
- COVER A WIDE RANGE OF TOPICS AND ISSUES (ENERGY, FOOD, WATER)
- PROVIDE ADVICE IN A SOCIALLY
 RESPONSIBLE MANNER (RELEVANT
 ORGANIZATIONS CONSULTED / MENTIONED)
- ALL PUBLICITY MATERIALS MUST BE WHOLESOME AND SUITABLE FOR PUBLIC DISPLAY
- WRITE IN A FRIENDLY BUT FORMAL LANGUAGE



SHORT STORIES AND WRITTEN MATERIALS FOR CHILDREN

TARGET GROUPS



ADVANTAGES

- CAN BE DELIVERED AND CONSUMED AT SCHOOL OR AT HOME
- CAN BE VERY MUCH FOCUSED ON TOPICS INTERESTING FOR KIDS
- COLORFUL AND VERY INTERACTIVE

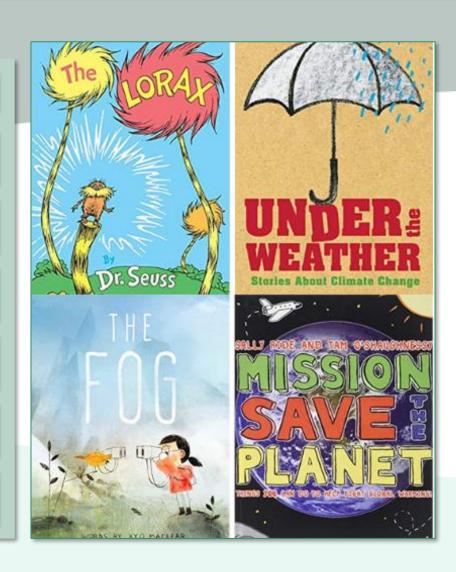
RECOMMENDED CADENCE

12X YEAR

MONTHLY TOPIC

RECOMMENDATIONS FOR SUCCESS

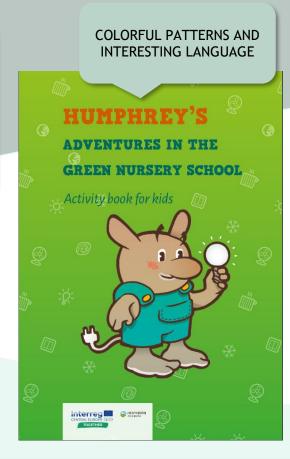
- SHOULD BE SHORT, EASY TO UNDERSTAND AND ADAPTED FOR FOCUSED AGE GROUP
- 2 MAKE SURE TO COVER AS MUCH AGE GROUPS AS POSSIBLE
- USE COLORFUL PATTERNS AND INTERESTING LANGUAGE, USAGE OG LOCAL CHILDREN JARGON IS WELCOME
- A CHILD CAN BE PUT IN A ROLE OF LOCAL SUPERHERO
- 5 STORY IN A FORM OF GAME CAN BE VERY ENGAGING AND IS HIGHLY RECOMMENDED
- 6 COLLABORATION WITH LOCAL TEACHERS CAN BE BENEFICIAL

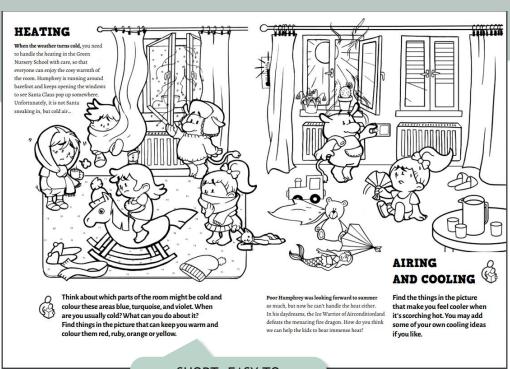


SHORT STORIES AND WRITTEN MATERIALS FOR CHILDREN - BEST PRACTICE EXAMPLE



ACTIVITIES COLOURING BOOK FOR CHILDREN





SHORT, EASY TO UNDERSTAND AND ADAPTED FOR FOCUSED AGE GROUP

MORE INFORMATION: https://www.interreg-central.eu/Content.Node/TOGETHER.html













INTERACTIVE AND VISUALLY APPEALING WEBSITE



suchen...





MOBILITÄT MEIN HAUS MEINE STADT SERVICE ÜBER UNS

INTERACTIVE AND VISUALLY APPEALING WEBSITE





Bäder

EASY NAVIGATION ACROSS WEBSITE

Friedhof

Straßen & Müllbeseitigung

Winterdienst

Wir bauen für Sie

Energiemonitor

SCHWEIFEN? SO NAH.

SAUBERER STRUM VUN DEINEN STADTWERKEN.

WARUM IN SIEH, DAS

Einfach wechseln!

IDENTIFYING WITH IMPORTANT STAKEHOLDERS

STADTWERKE

VISUAL ASSETS THAT MATCH THE GOALS OF **LOCAL ENERGY AND SUSTAINABILITY PROJECTS**



IDENTIFYING WITH IMPORTANT STAKEHOLDERS







JETZT EINKAUFEN

Obst, Gemüse, Käse, Fleisch, Eier, Brot, Milch, Getränke und noch viel mehr aus dem Pfaffenhofener Land und der Hallertau.

Ohne Umwege direkt vom Erzeuger!

LOCAL FOOD MARKET ONLINE



Die Schwärmerei

PFAFFENHOFEN AN DER ILM -Hauptplatz Pfaffenhofen

Weitere Informationen

Pfaffenhofener Land Und

Hallertau e. V.

Gastgeber der Schwärmerei

Die Schwärmerei

Erzeuger

Schwärmereien in der Nähe

Herzlich Willkommen

AVAILABLE WEB SHOP WITH LOCAL PRODUCTS

DIESE WOCHE BEI UNS



01 Frische Bio-Vollmilch



02 Bio-Joghurt Natur



Käseknacker



Produkte auswählen

Pfefferbeißer

GEMÜSE UND OBST



Hallertauer Champignons



Hallertauer Egerling (Brauner Champignon)



Hallertauer Kräuterseitling

Alle Produkte anzeigen

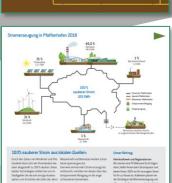


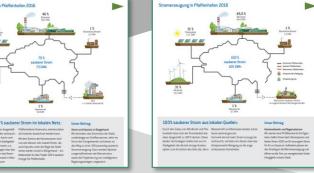
Hallertauer Paraplue (Portobello)

DIGITAL BROCHURE WITH SIMPLE EXPLANATION OF THE LOCAL ENERGY PLAN











STADTWERKE PFAFFENHOFEN IS A LOCALLY OWNED MUNICIPAL ENERGY COMPANY, THEY PRESENT THEMSELVES AS "COMMITTED TO YOU, THE CITIZENS, **GUESTS AND ENTREPRENEURS OF THE CITY OF** PFAFFENHOFEN, SO THAT YOU FEEL GOOD - IN YOUR FREE TIME AND AT WORK".

THEIR DIGITAL BROCHURE IS A PIECE OF PROMOTIONAL MATERIAL PROVIDED IN A DIGITAL FORMAT FOR EASY READING AND DISTRIBUTION.



STADTWERKE PFAFFENHOFEN USES SIMPLE AND SHORT EXPLANATIONS ABOUT INITIATIVES TAKEN BY THE CITY. COMPARING TO LONG AND EXHAUSTIVE REPORTS, THIS IS THE FORMAT THAT EVERY CITIZEN CAN UNDERSTAND.

MUNICIPALITIES CAN USE DIGITAL **BROCHURES TO REACH A LARGER** AUDIENCE AND PROVIDE UPDATES ON THEIR SERVICES AND PROJECT RESULTS.

DIGITAL BROCHURES CAN ALWAYS BE IN YOUR STAKEHOLDERS HANDS (ON THEIR PHONES, TABLETS, LAPTOPS...).

DIGITAL BROCHURES CAN BE OF USE FOR ANY TYPE OF STAKEHOLDERS. THEY CAN ALSO BE PRINTED OUT FOR DISTRIBUTION TO ELDERLY CITIZENS.

SHORT AND CONCISE MATERIALS ARE MORE "DIGESTIBLE" COMPARING TO EXHAUSTIVE REPORTS THAT MUNICIPALITIES IN CENTRAL EUROPE USUALLY SEE.

ENGAGING FACEBOOK PAGE

Title of the event: "E-Bike Testing Week" Pfaffenhofen, 16. July. 2020

Every Cities dream is it to reduce the CO2-Pollution within the city centre. For a week the city of Pfaffenhofen will try to encourage the citizens to use the rental E-Bikes of the local municipal works of Pfaffenhofen. "Stadtwerke Pfaffenhofen" will test from the 1th to the 27th of July. The aim of the test week is to get citizen: excited about sustainable mobility. The entire car, bike and roller sharing pool of Stadtwerke is then available to the participants. The interest in sharing bikes is so great that all bikes are already taken or reserved for the testing period.



Landkreis Pfaffenhofen a.d. Ilm September 15 at 9:50 AM · 🕙 KAVITS GmbH and reKAVITS GmbH from Pfaffenhofen participate in

the Bavarian Environmental Pact, District Councillor Albert Gürtner recently presented the corresponding documents of the Bavarian State Ministry of Environment and Consumer Protection to KAVITS CEO Jürgen Braun.

For more information visit https://bit.ly/3hx6TVd

. See original . Rate this translation





Landkreis Pfaffenhofen a.d. Ilm

Yesterday at 10:27 AM · 🔇

On the coming Mondays, September 28. and October 5., citizer will be able to get advice for free in the energy consultation session of the district.

Appointments will be made from 17:30 am to 20:10 pm each. A registration for the dates is available at the district office Pfaffenhofen near Harald Wunder at Tel. + 49 8441 27-399 or email harald.wunder@landratsamt-paf.de possible.

- See original - Rate this translation





10 Shares

Comment.

Share

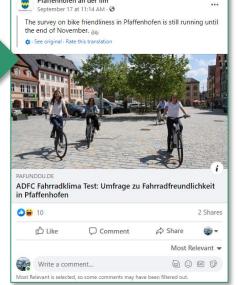




PFAFFENHOFEN TARGETS ALL ITS STAKEHOLDERS ON THEIR FACEBOOK PAGE. **EVERY POST CONSIST OF CONCISE DESCRIPTION OF PROJECT UPDATE AND** CLEAR CALL TO ACTION.

EVERY INITIATIVE AND PROJECT IS COMMUNICATED THROUGH FACEBOOK AS MAIN SOCIAL MEDIA PLATFORM. EVERYONE WHO IS FOLLOWING THE PAGE CAN GET TIMELY AND CONCISE INFORMATION ON CURRENT EVENTS AND PROJECT PROGRESS.





INTERACTIVE MAPS - CLIMATE RADAR

USING INTERACTIVE MAPPING IS ONE OF THE MOST EFFECTIVE WAYS TO ENGAGE WITH THE COMMUNITY AND STAKEHOLDERS. THIS METHOD HAS ONE OF THE HIGHEST PARTICIPATION RATES OF ANY DIGITAL ENGAGEMENT TOOLS. ONLINE MAPPING UNLOCKS INSIGHTS THAT HELP MAKE REAL DECISIONS ON ANY PUBLIC INVOLVEMENT PROJECT AND AT THE SAME TIME INTERACT WITH AND ENGAGE THE COMMUNITY.

INTERACTIVE MAP IS AVAILABLE IN THE FORM OF WEBSITE.



DER PAFUNDDU
BÜRGERMELDER

Klimaradar

Orte in Pfaffenhofen melden, die von Hitze, Trockenheit und überschwemmungen betroffen sind.

PFAFFENHOEEN A.D. ILM
Gutter Boden für große Vorhaben

Anzeige änderne

Produkti

Anzeige änderne

PFAFUNDDU IS INITIATIVE SUPPORTED BY THE CITY OF PFAFFENHOFEN WHERE CITIZENS HAVE THE CHANCE TO GIVE SUGGESTIONS AND RECEIVE FEEDBACK ON SUGGESTED ACTION.

IT IS MADE IN A WAY WHERE PEOPLE CAN "PIN" THEIR SUGGESTIONS ON THE CITY MAP AND GIVE MORE INFORMATION ABOUT OBSERVED NEED.

ONE OF THE CITIZENS SUGGESTED TO PLANT MORE TREES BY THE BIKE LANES TO HAVE MORE SHADE

	# 1783, created on February 20, 2020 10:48 am	Accepted		
Į	Münchner Strasse	A Commence of the Commence of		
ı	Heat load: The planting of more trees is suggested to shade bille paths - reported in the community workshop on February 13, 2020			
١	Comments			
	write a comment	Leaflet © OpenStreetMap contributors, Ties style by Hamanitarian OpenStreetMap Team hosted by OpenStreetMap Fignce		
	Surname e-mail Email confirmation (must be specified)	Rate it		
	We do not publish your email address Comment content	0 (2)		
	NOTE: GOOGLE TRANSLATE IS USED FOR TRANSLATION CITIZEN SUGGESTIONS			

CLIMATE PROTECTION TIPS AVAILABLE ONLINE

CLIMATE CHANGES AFFECTS US ALL! GLOBAL CLIMATE CHANGE PRESENTS GREAT CHALLENGES. WE IN PFAFFENHOFEN CAN ALSO DO A PART TO PREVENT WORSENING OF THINGS. ANDRÉ ADLER, CLIMATE PROTECTION MANAGER FOR THE CITY OF PFAFFENHOFEN, THEREFORE GIVES WEEKLY TIPS ON HOW TO SAVE ENERGY.

THIS IS THE MESSAGE THAT CITY OF PFAFFENHOFEN SENDS TO ITS STAKEHOLDERS IN ORDER TO ENGAGE THEM AND MAKE THEM "CONTRIBUTORS" IN CLIMATE CHANGE BATTLE!



THE PAGE CONSISTS OF 40 EASY-TO-IMPLEMENT CLIMATE CHANGE TIPS THAT ANYONE CAN ACCESS. SOME OF THEM ARE BEING FOLLOWED BY THE IMAGE FOR BETTER VISUAL EFFECT AND ENGAGEMENT INCREASE.

Climate protection tip no.30



AVOID PACKAGING WASTE

When shopping, look for avoidable plastic packaging. Because conventional plastic is made from non-renewable raw materials, for which a lot of energy is used. One way to avoid waste is to switch to reusable systems. Please note: not every bottle for which a deposit is required is a returnable bottle. Look out for the "Reusable - For the Environment" or "Blue Angel" environmental label.

Climate protection tip no.25



SUNNY WATER

More than half of the annual hot water requirement can be covered by a properly designed solar system the size of around one square meter per person in the household. A larger collector in combination with a buffer storage tank also provides enough heat for your heating system in the transition period. Tip: Combine your conventional heating system with a solar heating system.

Climate protection tip no.20



DOES NOT COME IN THE BAG

The consumption of over five billion plastic bags per year in Germany has a negative impact on the climate balance. Carelessly throwing plastic bags into the environment is particularly harmful. Because even thin bags stay in the environment for up to 400 years and disintegrate into tiny particles that accumulate in the oceans and thus get into the stomachs of sea creatures. Simply say "No, thank you!" At the checkout and pack your purchases in the bag, paper bag or rucksack you brought with you.

Climate protection tip no.10



AVOID FOOD WASTE

An unbelievable 20% of the food in German households ends up in the trash - that is around 300 euros per person per year. So plan your purchases, use a shopping list, choose the right pack sizes and use your leftovers creatively. Special "leftover cookbooks" and websites help with this. The following applies to foods with a best-before date: What still looks and smells good can be consumed!

EXAMPLES OF VISUALLY SUPPORTED CLIMATE PROTECTION TIPS



Climate protection tips

Climate protection affects us all! Global climate change presents us with great challenges. We in Pfaffenhofen can also do our part to prevent worse things! André Adler, Climate Protection Manager for the City of Pfaffenhofen, therefore gives weekly tips on how to save energy.

Climate protection tip no.41

USE FUNDING

Anyone who renovates their house example, BAFA supports the installa water and also supports the heatin for homeowners' associations. The

NOTE: GOOGLE TRANSLATE
IS USED FOR TRANSLATION
OF CLIMATE TIPS

September 2015. You can find an overview or remove an accompany of the control of

Climate protection tip no.40



SECOND HAND AND ELEA MARKET

Toys, books, children's furniture, bicycles or clothing: Second-hand goods are cheap and also good for the climate. Because neither raw materials nor energy have to be used for used items. In Pfaffenhofen, for example, there are regular flea markets on the fairgrounds and second-hand shops are always climate-conscious.

Climate protection tip no.39

GREEN INVESTMENTS

Invest in ecological projects such as community energy systems or switch to a bank that is committed to environmental and climate protection. Let your money work for climate protection and enjoy the good return and a clear conscience.

OFFLINE COMMUNICATION - CITIZEN MAGAZINE & WRITTEN INFORMATION

PEOPLE INTERACT MUCH DIFFERENTLY WITH PRINTED MAGAZINES. MAGAZINE READERS REALLY TAKE THEIR TIME AND LINGER WHEN READING PRINT. THEY ALSO TEND TO FULLY INTERACT WITH THE CONTENT, INCLUDING THE ADS INSIDE. THE INTERNET IS FULL OF CYBERCRIMINALS WHO USE VIRUSES AS AN ATTEMPT TO GAIN ACCESS TO CONSUMER'S PRIVATE INFORMATION. BECAUSE OF THE PROLIFERATION OF THESE MALWARE VIRUSES, WEB SURFERS HAVE BECOME VERY WARY OF CLICKING ON BANNER ADS, EVEN IF THOSE ADS ARE ENTICING. BUT CONSUMERS HAVE NOTHING TO FEAR BY READING PRINT AD, AND THIS MAKES THEM MORE OPEN TO RECEIVING MESSAGE.

LOCAL MAGAZINES ARE HIGHLY VALUED AND RESPECTED PUBLICATIONS THAT BUILD A SENSE OF COMMUNITY AMONG LOCAL CONSUMERS. IN FACT, MANY PEOPLE TURN TO LOCAL PUBLICATIONS AS A SOURCE OF ADVICE. ADVERTISERS CAN GREATLY BENEFIT FROM THIS CREDIBILITY WHEN THEIR ADS ARE VIEWED NOT AS ADS BUT AS RECOMMENDATIONS FROM A TRUSTED SOURCE.



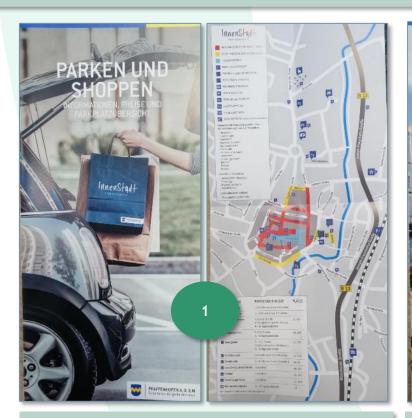




CITY OF PFAFFENHOFEN IMPLEMENTED VARIOUS WRITTEN MATERIALS: BROCHURES, ADS, WRITTEN ADVICES AND EVEN CITIZEN MAGAZINE WITH UPDATED INFORMATION ON ACTIONS RELATED TO CLIMATE CHANGE AWARENESS, MITIGATION AND ADAPTATION. IT IS RECOMMENDED TO USE WRITTEN COMMUICATION WITHIN SMALL COMMUNITIES SINCE PEOPLE TEND TO "PICK UP" INFORMATION ON PUBLIC SPACES WITHIN THEIR SOCIAL GROUPS: DOCTOR'S OFFICE, TRAIN STATION, SUPERMARKET, CITY SQUARE. THESE PČACES ARE ALSO RECOMMENDED TO BE PLACE OF WRITTEN MATERIALS DISTRIBUTION FOCUS POINTS.



PARKING INFO, CITY EXPRESS AND LOCAL FOOD PRODUCERS SHOP EXAMPLES







PARKING & SHOPPING BROCHURE - WRITTEN PRACTICAL INFORMATION ON WHERE TO PARK AND DO YOUR GROCERY SHOPPING SEAMLESSLY. KNOWING WHERE ONE CAN PARK THEIR VEHICLE CAN REDUCE CROWD IN INNER CITY SPACES. SMALL MAP IS INCLUDED AS PART OF THE MATERIALS FO EASIER NAVIGATION.

CITY CENTER EXPRESS GIVES PEOPLE THE OPPORTUNITY TO ENJOY THE CITY THROUGH DIFFERENT PERSPECTIVE - INTERESTING CITY BUS/TRAIN VEHICLE. LONG TERM THIS INITIATIVE REDUCES USAGE OF GAS VEHICLES WITHIN THE CITY CENTER AREA AND MAKES PEOPLE ENJOY CITY FROM A "PEDESTRIAN" PERSPECTIVE RATHER THAN "PASSIVE OBSERVER" THROUGH THE WINDOW OF PERSONAL VEHICLE. THE CITY PUBLISHED SHORT BROCHURE N HOW THEY CAN ENJOY THE INNER STADT EXPRESSEN.

THROUGH THE "COLLECTIVE"
INITIATIVE OF LOCAL FOOD
PRODUCERS, CITIZENS OF
PFAFFENHOFEN CAN ORDER FOOD
STRAIGHT FROM LOCAL FARMERS
SHOPS. THE INITIATIVE IS PRIMARILY
ADVERTISED IN WRITTEN.

SPECIAL FOCUS ON CHILDREN





KIDS ARE MOST IMPORTANT STAKEHOLDERS WHEN TALKING ABOUT THE LOCAL ENERGY PLANS AND INITIATIVES RELATED TO CLIMATE CHANGE. CITY OF PFAFFENHOFEN RECOGNIZED HOW IMPORTANT STAKEHOLDERS CHILDREN ARE, AND THUS, HAS DEVELOPED WRITTEN INFO MATERIAL ADAPTED FOR YOUNG POPULATION. THE BROCHURES IN THIS EXAMPLE GIVE A SHORT AND PLAYFUL OVERVIEW ON HOW TO PROTECT LOCAL WATER RESOURCES AND HOW TO HANDLE SEWAGE WATERS IN THE COMMUNITY.









