

COMPANY VISITS

STUTTGART Version 1
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PROJECT RELEVANCE

The company visits based on Checklist for identification of CCI and AVM companies with potential for cooperation (D.T2.2.3).

PURPOSE

The visits/interviews were carried out on the one hand to find out more about the basic willingness for cross-sectoral cooperation, and on the other hand to find out which methods and content and how much time are adequate for a company matching process. The focus of PP9 was on companies from writing, arts, social media, computer science, animation, film, marketing and product design. The focus of PP6 was both on CCI and AVM companies coming from the following fields: Film festival, museum, AR/VR simulation, brand management, communication

SUMMARY OF VISITS

Company	Location	Date(s)
Gage	Online	July 2019
Nicolas Rutschmann Neue Medien & Film	Online	July 2019
Audiotextour	Online	July 2019
Vonpfauhausen	Online	July 2019
Deinklub	Online	July 2019
Handtmann Service GmbH & Co. KG	Online	2019
D-serv	Online	2019
Französische Filmtage Tübingen	Online	2019
Truphysics	Online	2019
Stadtmuseum Tübingen	Online	2019
Storymaker	Online	2019
Eberspächer	Online	November 2020
Daimler AG	Online	December 2020
Orpheus	Online	March 2021
PappTeil	Online	March 2021
Innovation House	Online	March 2021
Vector Stiftung	Online	March 2021
amprove	Online	March 2021





Vive la Car	Online	March 2021
Gründermotor	Online	March 2021

PARTICIPANTS

Company	Participants*	Participant Structure
Albert Groz	1	Founder
amprove	1	Founder
Audiotextour	1	Founder
Daimler AG	1	Head of Open Innovation
Deinklub	1	Founder
Eberspächer	1	Investments & Cooperations
Gage	1	Founder
Gründermotor	1	Stakeholder Management
Handtmann Service GmbH & Co. KG	1	Founder
Heidrun Haug		
Innovation House	1	Founder/Innovation Consultant
Nicolas Rutschmann Neue Medien & Film	1	Founder
Orpheus	1	Founder
PappTeil	1	Founder
Peter Moos	1	Employee
Pietro Tiscari	1	Founder
Vector Stiftung	1	Founder
Vive la Car	1	Founder
Vonpfauhausen	1	Founder
Wiebke Ratzeburg	1	Employee

^{*}participants from company side

OUTCOMES

// Gage: Has no idea about AVM, would like to learn more, but does not feel ready for cooperation yet. Is currently starting a new company and will be invited to be part of the Stuttgart COCO4CCI Community





presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

// Nicolas Rutschmann: Is mainly interested in AVM as clients. Has been invited to be part of the Stuttgart COCO4CCI Community presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

// Audiotextour: Has no idea about AVM, would like to learn more, feels ready for cooperation to learn more. Has been invited to be part of the Stuttgart COCO4CCI Community presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

// Vonpfauhausen: Already has a lot of experience with industry as suppliers but notices a lack of communication or a lack of creativity. Feels ready for a cooperation and would like to learn more about la wand contracting. Has been invited to be part of the Stuttgart COCO4CCI Community presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

// Deinklub: Has no idea about AVM, would like to learn more, feels ready for cooperation to learn more. Has been invited to be part of the Stuttgart COCO4CCI Community presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

// PappTeil: Generally interested in new technologies but sees in no point cooperation at the moment. Will be invited later invited to be part of the Stuttgart COCO4CCI Community presenting her company on our website partner platform (under construction) and to participate in the next piloting/matching session(s).

//Handtmann Service GmbH & Co. KG: Believes that AVM work under a lot of time pressure. Oftentimes there isn't enough time and money to think about new approaches and work conceptually because they are distracted by the daily business. He also believes that to get in touch with CCI it takes translation work and these sectors often use different languages and have different understanding of solutions.

//D-serv: He believes that both sectors (AVM and CCI) have unique knowledge and skills. With a cooperation both could learn from each other and create synergies. Has already collaborated with AVM, and he is willing to learn more and start cooperation projects. He has been invited to be part of the Stuttgart COCO4CCI Community and was already invited as expert in one specialized workshop in Germany.

//Französische Filmtage Tübingen: They had contact with AVM already and see a possible cooperation with AVM in turning them in investors in exchange for movie credits. They would like to learn more about AVM and feels ready for cooperation. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Truphysics: He believes that acquiring contacts and projects with AVM is not easy as you are in constant competition with bigger players. Until you get a project it could take 3 to 12 months. This requires a lot of





resources from the CCIs. Challenge they have: How do we explain how hard and time consuming it is to program little changes into AR/VR solutions? People expect ready-to-use solutions, in reality it is hard to transform ideas into code. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Stadtmuseum Tübingen: Cooperation possibilities with AVM could arise by showing hidden champions in the region and explain what they do from a critical and unbiased point of view. CCI could be a facilitator to a good image of AVM as museums and other cultural institutions are seen as very authentic. The contact to the AVM target groups could be fostered through a cooperation of both industries. They would like to learn more about AVM and feels ready for cooperation. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Storymaker: They believe that if you go into pitches, AVM asks for new, innovative ideas. The CCI puts a lot of effort and time into the development of those ideas. But in the long run, AVM does rarely implement those ideas in their day-to-day business. They would like to learn more about AVM and feels ready for cooperation. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Eberspächer: Is convinced that such cooperation is very fruitful. In fact, with its Next Shed innovation program, Eberspächer is always on the lookout for crossector input and sees great potential for cooperation with CCI, particularly in the area of urban mobility solutions. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Daimler AG: Is always very open to cross-industry collaborations and takes great pleasure in learning new innovation and creativity techniques. Traditionally sees the creative industry as much more than an advertising service provider. They have been invited to be part of the Stuttgart COCO4CCI Community and have taken part in the first Cooperation Sprint.

//Orpheus: Regrets that AVM sometimes lacks courage to try something new and CCI in turn have angast e.g. go to market with "still unfinished" products. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Innovation House: Innovationhouse sees itself as a companion to public and private clients in all phases of the innovation process - from idea generation to implementation. A high visibility of cooperations is particularly important, which could already trigger a WIN-WIN situation. They have been invited to be part of the Stuttgart COCO4CCI Community for scouting purposes, especially in the search for suitable AVM.

//Vector Stiftung: The Vector Foundation invests in STEM research and STEM education, focusing on the subjects of mathematics, computer science, physics, technology and engineering. It increasingly pursues projects with a social impact and is therefore aware of the need for cross-sector networking and actively promotes cooperation between startups and industry. They have been invited to be part of the Stuttgart COCO4CCI Community for scouting purposes, especially in the search for suitable AVM.





//amprove: Misses clear expectation management on both sides and would like to see standardized LOIs/conditions etc. for cooperation. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Vive la Car: Sees time issues above all in collaborations between "small" CCI companies and "large" AVM: 6 months waiting time is not long for companies, but a challenge for startups. They have been invited to be part of the Stuttgart COCO4CCI Community presenting themselves on our website and to participate in the next piloting/matching session(s).

//Gründermotor: Regrets cultural problems exacerbated by a size gap and differences in decision-making hierarchies. They have been invited to be part of the Stuttgart COCO4CCI Community for scouting purposes, especially in the search for suitable CCI.





ANNEX 1: Proof of visit





interview CCIAVM	09.04.21, 16:28	Interview CCUAVM 99.04.21, 16:
Interview CCI/AVM		How would you define the Culture and Creative Industries (CCI)? * Alles, was kein produzierendes Gewerbe ist, sondern mehr geistiges Schaffen
For our EU-project COCO4CCI, we are doing interviews with creatives and start ups. The COCO4CCI is to bring together creatives and advanced manufacturers and we would like what YOU think of advanced manufacturers and how you could imag ne a cooperation b creatives and advanced manufacturers that would benefit you. Please fill in your thoughts and don't worry about it being "right" or "wrong". We're interespersonal opinions. Keywords are enough. Thank you!	e to know ietween	How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it? * viele kleine Unternehmen, die nicht sehr präsent sind
What's your name? *		What are the biggest challenges for Culture and Creative Industries? For you personally and in general? * Reichweite generieren; sich gegen große Player behaupten
How old are you? •		How do you tackle these challenges? besser sein als Andere
What is the name of your start-up? *		Advanced Manufacturing (AVM) What do you know about Advanced Manufacturing (AVM)? How would you describe it and the people working there? *
In which area of the creative industries do you work? *		nie gehört
		Can you think of any sector of Advanced Manufacturing that is most appealing to you?* :
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Interview CCI_AVM_Seite_01.png

Would you like to learn more about AVM? * Ves No If yes, why? If not, why not? * weil ich es nicht kenne How could you benefit from a cooperation with AVM (personally and in terms of business?) * wird sich zeigen, wenn die Inhalte bekannt sind What do you think, what kind of challenges could arise in such a cooperation? * . How could these challenges be tackled? * .

Interview CCI_AVM_Seite_02.png

Hen CCIAVM	09.04.21, 1
Have you already defined a need for you to get in touc	h with AVM? *
O yes	
What kind of cooperation could you imagine between brainstorming, study visits, a project together, etc.)?*	CCI and AVM (eg. workshops,
What do you think: What do representatives of AVM th	ink about the Culture and Creative
Your Experiences	
Have you already had contact with an Advanced Manu	facturer? *
O yes	
● no	
If yes, what went well? What went wrong?	
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Interview CCI_AVM_Seite_03.png

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Interview CCI_AVM_Seite_04.png





not, why not? fell ich AVM noch nie gehört habe	Do you think a specific training could enhance your capabilities for cooperation? If yes, which areas? If no, why not? *
	Ja, weil dann klar würde, was ein AVM macht
fould you like to get in touch with an Advanced Manufacturer? *	Would you have enough time to actively cooperate with an Advanced Manufacturer?*
yes	Trought and Charge and Country Cooperate Mit an Advanced Managed Manag
) no	● yes
	O no
yes, for what purpose? What do you hope to get out of it? What would you like to fer?	Thank you for your participation!
rstehen, was ein AVM macht	Please press "Send" to submit your replies
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no, why not? What might spark your interest? What would you need to get out of it?	Google Formulare
o you feel ready for a cooperation with an Advanced Manufacturer? If yes, what makes	
ou so sure? If no, why not? *	
ein, da ich erst verstehen muss, was ein AVM macht	
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Interview CCI_AVM_Seite_05.png CCURV 09.04.21, 10.28 Interview CCI/AVM To ure EU-project COCO4CCI, we are doing interviews with creatives and start ups. The aim of	Interview CCI_AVM_Seite_06.png
Interview CCI_AVM_Seite_05.png operation of the control of the co	Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind of
Interview CCI_AVM_Seite_05.png THEREFORE COLLAVM ORDINATE THE AVM ORDINATE THE AVM TO UTEU-project COCO4CCI, we are doing interviews with creatives and start ups. The aim of CO4CCI is to bring together creatives and advanced manufacturers and we would like to know the YOU think of advanced manufacturers and how you could imag ne a cooperation between latives and advanced manufacturers that would benefit you. Base fill in your thoughts and don't worry about it being "right" or "wrong". We're interested in your	Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind o assumptions do you have about it?* Personlich finde ich die Kultur super. Die Kreativwirtschaft ist anderen Industrien gefühlt immer eil Schritt voraus. Das liegt aus meiner Sicht daran, dass vieles gemeinsam geschieht und nicht nur in
Interview CCI_AVM_Seite_05.png OPERATOR OF THE PROPERTY OF TH	Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind o assumptions do you have about it?* Persönlich finde ich die Kultur super. Die Kreativwirtschaft ist anderen Industrien gefühlt immer ein
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Interview CCI_AVM_Seite_05.png The view CCI/AVM To ur EU-project COCO4CCI, we are doing interviews with creatives and start ups. The aim of CO4CCI is to bring together creatives and advanced manufacturers and the would like to know at YOU think of advanced manufacturers that would benefit you. The project COCO4CCI, we are doing interviews with creatives and start ups. The aim of CO4CCI is to bring together creatives and advanced manufacturers and two would like to know at YOU think of advanced manufacturers that would benefit you. The project COCO4CCI, we are doing interviews with creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is to bring together creatives and start ups. The aim of CO4CCI is together creatives and start ups. The aim of CO4CCI is together creatives and start ups. The aim of CO4CCI is together creatives and start ups. The aim of CO4CCI is together creatives and start ups. The aim of CO4CCI is together creatives and start ups. Th	Interview CCI_AVM_Seite_06.png Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it?* Personlich finde ich die Kultur super. Die Kreativeirtschaft ist anderen Industrien gefühlt immer eit Schritt voraus. Das leigt aus meiner Sicht daran, dass vieles gemeinsam geschieht und nicht nur in Konkurrenz zueinander. Außerdem dient sie als Inspirationsquelle für alle Industrien. What are the biggest challenges for Culture and Creative Industries? For you personal and in general?* Die Kreativeirtschaft wird meines Erachtens nach unterschätzt bzw. nicht ausreichend wertgeschund daher zu wenig gefördert. Eigentlich hat sie großen Einfluss auf alle Industrien. Die größte
Interview CCI_AVM_Seite_05.png **Neterview CCI/AVM** **Our EU-project COC04CCI, we are doing interviews with creatives and start ups. The aim of C04CCI is to bring together creatives and advanced manufacturers and we would like to know at YOU think of advanced manufacturers and how you could imag ne a cooperation between atives and advanced manufacturers that would benefit you. **asse fill in your thoughts and don't worry about it being "right" or "wrong". We're interested in your sonal opinions. Keywords are enough. Thank you! **mat's your name? ** **wold are you? **	Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it?* Persönlich finde ich die Kultur super. Die Kreativwirtschaft ist anderen Industrien gefühlt immer ei Schritt voraus. Das liegt aus meiner Sicht daran, dass vieles gemeinsam geschieht und nicht nur is Konkurrenz zueinander. Außerdem dient sie als Inspirationsquelle für alle Industrien. What are the biggest challenges for Culture and Creative Industries? For you personal and in general?* Die Kreativwirtschaft wird meines Erachtens nach unterschätzt bzw. nicht ausreichend wertgesch und daher zu wenig gefordert. Eigentlich hat sie großen Einfluss auf alle industrien. Die größte Herausforderung für mich und generell, ist es daher, ernst genommen zu werden und dass die hate, ernst genommen zu werden und dass die hate.
Interview CCI_AVM_Seite_05.png	Interview CCI_AVM_Seite_06.png Interview CCI_AVM_Seite_06.png How would you define the Culture and Creative Industries (CCI)?* Offen und Kooperativ How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it?* Personlich finde ich die Kultur super. Die Kreativwirtschaft ist anderen Industrien gefühlt immer eit Schritt voraus. Das liegt aus meiner Sicht daran, dass vieles gemeinsam geschieht und nicht nur in Konkurrenz zueinander. Außerdem dient sie als Inspirationsquelle für alle Industrien. What are the biggest challenges for Culture and Creative Industries? For you personal and in general?* Die Kreativwirtschaft wird meines Erachtens nach unterschätzt bzw. nicht ausreichend wertgesch und daher zu wenig gefördert. Eigentlich hat sie großen Einfluss auf alle Industrien. Die größte Herausforderung für mich und generell, ist es daher, emst genommen zu werden und dass die Arb nicht unter Wert verkauft wird.

Interview CCI_AVM_Seite_07.png

Interview CCI_AVM_Seite_08.png





	09.04.21, 16:28	Interview CCIJAVM 99.04.21, 16:2
What do you know about Advanced Manufacturing (AVM)? How would and the people working there? * Ehrlich gesagt höre Ich gerade zum ersten Mal bewusst von Advanced Manufact Stichpunkte, die Ich dazu in klürze im Wilkipedia Artikel gelesen habe würde Ich eiselbstverständlich in der Produktion erachten.	turing. Die	What do you think, what kind of challenges could arise in such a cooperation? * Das welß ich noch nicht.
Can you think of any sector of Advanced Manufacturing that is most a	ppealing to you?*	How could these challenges be tackled? * Das weiß ich noch nicht.
Nein, weil ich mich damit noch nicht befasst habe.		Have you already defined a need for you to get in touch with AVM? *
Would you like to learn more about AVM? *		yee● no
No No		
If yes, why? If not, why not? *		What kind of cooperation could you imagine between CCI and AVM (eg. workshops, brainstorming, study visits, a project together, etc.)? * Das weiß ich noch nicht.
Mich interessiert was dahinter steckt.		
How could you benefit from a cooperation with AVM (personally and in business?) *	n terms of	What do you think: What do representatives of AVM think about the Culture and Creative Industries? * Das weiß ich noch nicht.
Das weiß ich noch nicht.		

Interview CCI AVM Seite 09.png

Have you already had contact with an Advanced Manufacturer? yes no If yes, what went well? What went wrong? If not, why not? Well ich mich damit noch nicht befasst habe. Would you like to get in touch with an Advanced Manufacturer? yes no If yes, for what purpose? What do you hope to get out of it? What would you like to offer? Um herauszufinden, worum es sich dabei genau handelt und was sie von normalen Produzenten unterscheidet.

Interview CCI_AVM_Seite_10.png

If no, wh	y not? What might spark your interest? What would you need to get	out of it?
,	eel ready for a cooperation with an Advanced Manufacturer? If yes. "	what makes
	es nicht, weil ich mich damit noch nicht befasst habe.	
	hink a specific training could enhance your capabilities for cooperati eas? If no, why not? *	ion? If yes, in
Ich weiß e	es nicht, weil ich mich damit noch nicht befasst habe.	
Would y	ou have enough time to actively cooperate with an Advanced Manuf	acturer?*
yes		
O no		
Thank yo	ou for your participation!	
Please pres	s "Send" to submit your replies	
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Interview CCI_AVM_Seite_11.png

Interview CCI_AVM_Seite_12.png





Into view CDAVM	09.04.21, 16:28	Interview CCIJAVM 09.04.21, 16:28
Interview CCI/AVM For our EU-project COCO4CCI, we are doing interviews with creatives and start ups. The COCO4CCI is to bring together creatives and davanced manufacturers and we would like what YOU think of advanced manufacturers and how you could imag ne a cooperation be creatives and advanced manufacturers that would benefit you.	to know	How would you define the Culture and Creative Industries (CCI)? * - design - writing - arts
Please fill in your thoughts and don't worry about it being "right" or "wrong". We're interes personal opinions. Keywords are enough. Thank you	sted in your	How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it? *
What's your name? *		- "Brotlose Kunst", but if you love what you do and you are outstanding in some way, you can make it
		What are the biggest challenges for Culture and Creative Industries? For you personally and in general?*
How old are you? *		In general: There is quite often a difficult start into the job life (internships, job search), low salaries (at least at the beginning), elbow mentality, very long working hours.
What is the name of your start-up? *		How do you tackle these challenges?
		Advanced Manufacturing (AVM)
In which area of the creative industries do you work? *		What do you know about Advanced Manufacturing (AVM)? How would you describe it and the people working there? *
		No idea
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Interview CCI AVM Seite 13.png

Can you think of any sector of Advanced Manufacturing that is most appealing to you? * No idea... Would you like to learn more about AVM? * Yes No If yes, why? If not, why not? * As I have no idea what it is it might be interesting. How could you benefit from a cooperation with AVM (personally and in terms of business?) * If you mean producers and manufacturers in general, my business is based on cooperation with suppliers. What do you think, what kind of challenges could arise in such a cooperation? * Communication problems, delivery delays, price discussions.

Interview CCI AVM Seite 14.png

Have you alrea	dy defined a need for yo	u to get in touch with AVM? *	
yes			
O no			
	study visits, a project to	agine between CCI and AVM (eg. wo	orkshops,
Industries? *		tives of AVM think about the Culture	and Creative
Difficult to say in	general. It depends on man	ufacturer.	
Your Experience	ees		
Have you alrea	dy had contact with an A	dvanced Manufacturer? *	
yes yes			
O no			

Interview CCI_AVM_Seite_15.png

Interview CCI_AVM_Seite_16.png





nto-view-CD/AVM	09.04.21, 16:28	Interview CCIAVM	09.04.21, 16:2
If yes, what went well? What went wrong? I have a lot of experience with producers, if that's what you mean. It depends on the fa sometimes miscommunication or lack of communication, no proper delivery performa creativity.		Do you feel ready for a cooperation with an Adva you so sure? If no. why not? * Yes, as I am developing products already.	nced Manufacturer? If yes, what makes
If not, why not?		Do you think a specific training could enhance yo which areas? If no, why not?* The topics concerning law and contract would be interest.	
Would you like to get in touch with an Advanced Manufacturer? *		Would you have enough time to actively cooperate	e with an Advanced Manufacturer?*
yes		yes	
O no		O no	
If yes, for what purpose? What do you hope to get out of it? What would you offer?	u like to	Thank you for your participation! Please press "Send" to submit your replies	
If no, why not? What might spark your interest? What would you need to get	t out of it?	Dieser Inhalt wurde nicht von Google erstellt und w	
ttav/hoos.geepio.cem/termatutitid/10m/elotiO 8039FJOO 0 FKuSmx4Z4.NOYtw.0m/tem/orintetticauenses	Selto 17 von A2	https://docs.googlo.com/ficimiqs/s/bid/fitomvico/O 8033PJOO 0 FkuSmx-42KLNO*livu.6	mjöwnforintellresponses Solte 18 von 4

Interview CCI_AVM_Seite_17.png

Interview CCI_AVM_Seite_18.png

CCIJAYM	09.04.21, 16:28	Interview GCIJAVM	09.04.21, 16
Interview CCI/AVM For our EU-project COC04CCI, we are doing interviews with creatives an COC04CCI is to bring together creatives and advanced manufacturers a		How would you define the Culture and Creative Industries (CCI)? Anything contributing to creation or spread of any cultural goods ('content')	
what YOU think of advanced manufacturers and how you could imag ne creatives and advanced manufacturers that would benefit you. Please fill in your thoughts and don't worry about it being 'right' or 'wror personal opinions. Keywords are enough. Thank you!		How do you personally see the Culture and Creative Industries right now assumptions do you have about it? * Generally neutral. There are many companies genuinely interested in creating the blifting up new creators, while others just want to profit as much as possible off of a	oest content and
What's your name? * Leonard Wohlfarth		What are the biggest challenges for Culture and Creative Industries? For and in general? *	
How old are you? *		Content is either generated by huge multi-million corporations (Disney), or user-ger media. This leaves very little space for smaller, traditional mediums like local radio	
21		How do you tackle these challenges?	
What is the name of your start-up? *		Use the existing assets to create great content on user-generated platforms, that's compete. Instead of pitching a TV show, open a YouTube channel. Instead of doing publish it as a podcast.	
		Advanced Manufacturing (AVM)	
In which area of the creative industries do you work? * Social Media and CompSci, I guess		What do you know about Advanced Manufacturing (AVM)? How would ye and the people working there? *	ou describe it
		Not enough. I know it's an interesting and important field and that there is a lot of example 3D-printed materials and processes.	progress in for

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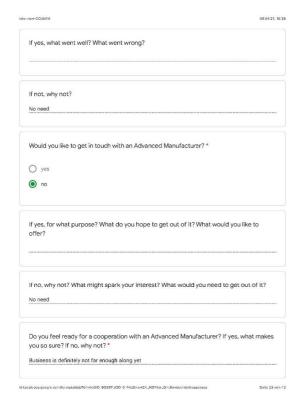
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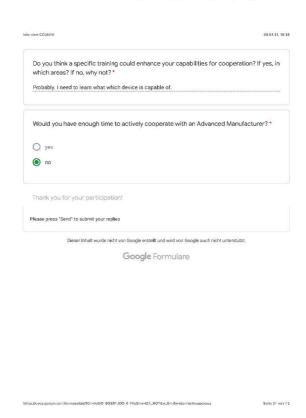


No view COJAVM	99.04.21, 16:28 Interview CC(JAVM	09.04.21, 16:2
Can you think of any sector of Advanced Manufacturing that is most appealing to Customized mass-goods through new printing and production processes in mass production	- State W	for you to get in touch with AVM? *
Would you like to learn more about AVM? *	no	
○ Yes ⑥ No	What kind of cooperation could y brainstorming, study visits, a pro All of the above	you imagine between CCI and AVM (eg. workshops, ject together, etc.)? *
If yes, why? If not, why not? * Seems like it would take a lot of prior knowledge in material science and heavy production te even understand all the news in the field. I can't even work a CNC router.	ch to Industries? *	esentatives of AVM think about the Culture and Creative Ir way around, as cultural industries only work with "imaginary"
How could you benefit from a cooperation with AVM (personally and in terms of business?) * Hyper-personalized merchandising	Your Experiences Have you already had contact wi	th an Advanced Manufacturer? *
What do you think, what kind of challenges could arise in such a cooperation? * Striking a balance between lots of customization and cheap mass production	yes no	
How could these challenges be tackled? * Faster/cheaper tech, limiting customization choices		
aszikosa geogio conficunsistióid/10-m/o6/0 8038FJOO 0 PádSmx+12<,NOY/lox,10-,6-m/o/riskillicascenses	Seite 21 von 42 https://docs.google.com/forms/u0kd/f0mvledi0-8633PJ00	D 0 FKoSmx-HZKLNOYitwuGmj6wmjorintellresponses Seite 22 von /

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Interview CCI_AVM_Seite_23.png

Interview CCI_AVM_Seite_24.png





but define the Culture and Creative Industries (CCI)? * essene Definition reicht hier der Platz und meine Zeit nicht aus ersonally see the Culture and Creative Industries right now? What kind of do you have about it? * biggest challenges for Culture and Creative Industries? For you personally ? *
do you have about it? * biggest challenges for Culture and Creative Industries? For you personally
dtöpfe verteidigen, Aufmerksamkeit verteidigen oder neu erkämpfen, an die Geldtöpfe
utopre verteutgen, Auffreinssamken, verteitigen oder ned erkampren, an die Geldropre
ackle these challenges?
nufacturing (AVM)
know about Advanced Manufacturing (AVM)? How would you describe it e working there? *
chanische, biochemische) Produktionsprozesse, verbunden mit zunehmender insbesondere Al
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Can you think of any sector of Advanced Manufacturing that is most appealing to you? * Nur im weltesten Sinne: vollautomatisierte Herstellung von Medien aller Art - vielleicht Would you like to learn more about AVM? * Yes No If yes, why? If not, why not? * Weil es die Zukunft unserer Arbeit definiert How could you benefit from a cooperation with AVM (personally and in terms of business?) * Geld verdienen im Schlaf - die Maschinen erledigen alles für einen What do you think, what kind of challenges could arise in such a cooperation? * Techniker und Künstler zusammen bringen - das kann nicht gut gehen :-) How could these challenges be tackled? * Sowohl Cola als auch Wein auf den Besprechungstisch stellen

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	09.04.21,
Have you already defined a need for you to get in to	ouch with AVM? *
O yes	
no	
What kind of cooperation could you imagine betwe	en CCI and AVM (eg. workshops,
brainstorming, study visits, a project together, etc.)	? *
Yes, good idea - workshops, brainstorming, study visits, a	project together
Your Experiences	
Have you already had contact with an Advanced Ma	anufacturer? *
O yes	
yes no	
-	
no no	

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Interview COJAVM	99.94.21, 16.28 Interview CCIWW	69.04.21, 16:28
If not, why not? Wazu such?	Do you think a specific training could enhance your capabilities for which areas? If no, why not?* egal	r cooperation? If yes, in
Would you like to get in touch with an Advanced Manufacturer? * • yes • no	Would you have enough time to actively cooperate with an Advance yes no	ced Manufacturer? *
If yes, for what purpose? What do you hope to get out of it? What would you like to offer? Um von ihm einen Auftrag zu erhalten	Thank you for your participation! Please grass "Send" to submit your reptiles	
If no, why not? What might spark your interest? What would you need to get out of	Dieser Inhalf wurde nicht von Google erstellt und wird von Google auch nic ik? Google Formulare	cht unterstützt:
Do you feel ready for a cooperation with an Advanced Manufacturer? If yes, what n you so sure? If no, why not? * Man muss für alle Kooperationen offen sein	nakes	
Muse/hoos geogra ceminu muhafésid/femidefi 0 8639PJOC 6 Prigams4Z4JACYska, Omfemdariskilhospensos	Seito 20 von * 2 Millousthoose geogloscom/fermah/WARTOmrholiOO 8/SSIPUOO 0 FASSmarkZ-LIAO*Nas.Om/Sendorinfallisospensou	Seile 30 von 1/2
Interview CCI_AVM_Seite_29.png	Interview CCI_AVM_Seite_	30.png

litto-iley COJAYM	09.04.21, 16:28	Interview CCUAYM 09.04.21, 16.21
Interview CCI/AVM For our EU-project COCO4CCI, we are doing interviews with creatives and start ups. The aim: COCO4CCI is to bring together creatives and advanced manufacturers and we would like to k		How would you define the Culture and Creative Industries (CCI)? * Industries that inspire people to reflect, rethink or inspire.
what YOU think of advanced manufacturers and how you could imag ne a cooperation betw creatives and advanced manufacturers that would benefit you. Please fill in your thoughts and don't worry about it being "right" or "wrong". We're interested personal opinions. Keywords are enough. Thank you!	en	How do you personally see the Culture and Creative Industries right now? What kind of assumptions do you have about it? * I see it as a very influencial industry and an industry that is more sustainable then most others.
What's your name? * Miles Müller		What are the biggest challenges for Culture and Creative Industries? For you personally and in general? * belive one of the biggest challenges is reaching target audiences at scale.
How old are you? * 21		How do you tackle these challenges?
What is the name of your start-up? * PappTeil		Advanced Manufacturing (AVM)
In which area of the creative industries do you work? * Product Design		What do you know about Advanced Manufacturing (AVM)? How would you describe it and the people working there? * Advanced Manufacturing is able to individualize products to an extent, that hasn't been possible before.
IIII.das phosos georgis complantadedela(nomoloi) 80387-100 9 Filidimst Z.J.10°41.u.Cmferreloi Nalhespenses	Solu 57 yo1 //2	Milus JA vosa geogle com/homaya/Balffornha/GO 85337 JOG 6 Fa/dim+12 C.NOYIII.c/0 n/favnighrifallinospanuss Sede 58 vo v / v v

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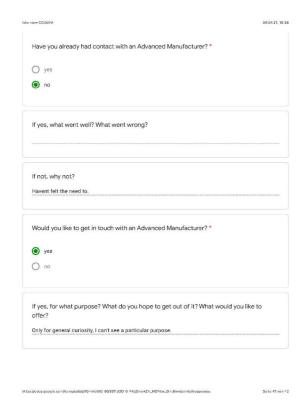
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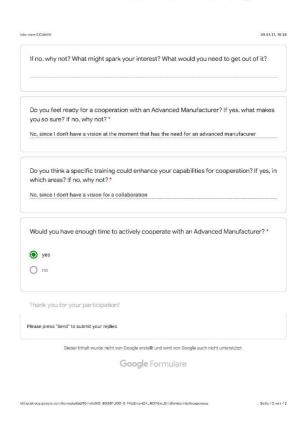


No-view COJAVM	09.04.21, 16:28	Interview.CCIJAPM 09:	1.04.21, 16:2
Can you think of any sector of Advanced Manufacturing that is most appealing to Sustainable technologies	o you?*	How could these challenges be tackled? * Finding advanced startups with a clear vision, in which Advanced Manufacturing plays an integral part of the idea?	I .
Would you like to learn more about AVM? * Yes No		Have you already defined a need for you to get in touch with AVM? * yes no	
If yes, why? If not, why not? * I'm an industrial engineer and generally interested in new technologies, that have the potenti manufacture significantly more sustainably.	ial to	What kind of cooperation could you imagine between CCI and AVM (eg. workshops, brainstorming, study visits, a project together, etc.)? * Study visits	
How could you benefit from a cooperation with AVM (personally and in terms of business?) * With my existing idea I don't see much potantial, perhaps for future ideas.		What do you think: What do representatives of AVM think about the Culture and Crea Industries? * They make a clear distinction between their industry and the Culture and Creative industry.	itive
What do you think, what kind of challenges could arise in such a cooperation? * Finding the right cooperation partners for the right ideas.		Your Experiences	
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